



October 31, 2017

To Whom It May Concern:

Please accept this letter as my highest recommendation for Demandside Energy Solutions. Jimmy and the Demandside Energy Solutions team approached the Alachua County Humane Society in 2015 with an innovation solution to our ever-increasing utility bills. They retrofitted our existing HVAC system and improved our staff's control over the heating and cooling of our shelter.

Demandside Energy Solutions has provided excellent customer service and has always been available to address any issues we might be experiencing to ensure our animals and staff stay healthy and safe. Thanks to their help, we have seen a decrease in our monthly energy consumption and on our utility bills!

I would not hesitate to call Jimmy or Demandside Energy Solutions again.

Sincerely,

A handwritten signature in black ink that reads "M. DeConna". The signature is written in a cursive, flowing style.

Margot DeConna, MBA
Director of Development
Alachua County Humane Society, Inc.